

referred to as "internal" exhaust gas re-circulation, allowing very fine dosage of the amount of exhaust gas recycled. This results in a reduced amount of unburnt residual gases and improving engine idle. Special engine management control maps for the warm-up phase help the catalytic converter reach operating temperature sooner.

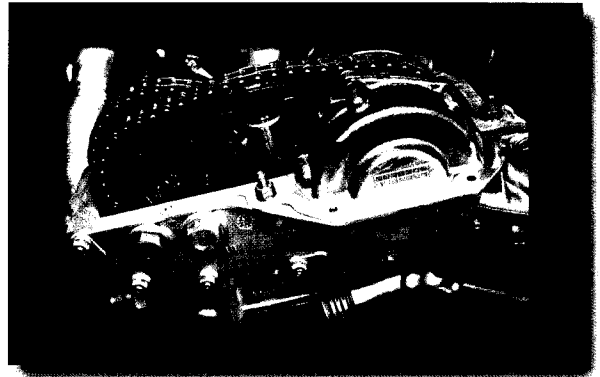
Key benefits of Double VANOS are:

Smooth idling

Internal exhaust-gas recirculation at low speeds reduces unburned hydrocarbons

Quicker warm-up of the catalytic converters after a cold start with reduced emissions during this operational phase

Reduced combustion noise



The following candidates are running for the positions listed next to their names. Please vote for these individuals, or choose a write-in candidate. When completed, remove this ballot and mail to: Hoosier BMW Car Club, Inc., P.O. Box 20775, Indianapolis, IN 46220-0775. Also, ballots can be completed and entered at the Holiday Party.

Leadership Candidates

- President Jerry Reamer Write-In _____
- Vice President Chris Dunlap Write-In _____
- Secretary Patrick Kiser Write-In _____

Director Candidates

- Director at Large Larry Clarino Write-In _____
- Director at Large Alec Pennington Write-In _____
- Director at Large Rick Shue Write-In _____
- Director at Large Pam Clarino Write-In _____
- Director at Large Tami Reamer Write-In _____
- Director at Large Kirk Skagg Write-In _____
- Director at Large Dick Johnson Write-In _____
- Director at Large Bryce Lord Write-In _____

Every Member is Important to our Club



Your membership is important to both the local and national club. We have all joined for different reasons, possibly local or national driving and social events, discounts on parts, insurance, membership rewards, rebates on purchase of new or CPO BMW's or just to receive the Roundel, the best monthly car club magazine. But

for whatever reason, the club needs your assistance as nationally, we are experiencing a problem with retention of members.

Personally, I became a member in 1999 shortly after purchasing my first BMW; however, I did not become active in the club until 2006 when my wife and I attended our first club activity, the new members' picnic. Shortly after, we signed up for our first of many driving tours. Since then we have attended a high percentage of club activities. What we found was a wonderful mix of BMW enthusiasts who liked driving their cars and enjoyed getting together socially. Not every event may be of interest to you, so our challenge as a club is to develop more and different activities that will cover a broader level of interest.

What I believe is important to retention, is to get each of you interested in more than one reason for being a member. I can only speak for myself, but the friendships my wife and I have made being involved in this club are stronger than from any other organization we have joined in the past.

So how do we find out what you are interested in and what would get you involved in the club you have paid good money to join? We could send out a structured survey but that would limit input to the ideas developers presented in the survey and possibly not even get close to your thoughts. So I encourage you look over the past and upcoming events detailed in this newsletter and take a few minutes to email your ideas to membership@hoosierbmw.com.

Your Hoosier BMW Club wants to organize events that you will want to participate in and encourage you to become more active in the club. An active member will get everything possible out of his/her membership dues. We are always looking for ideas and enjoy meeting new friends with different interests.

Don Andersen — Vice President